



Almanya Türk Ekonomi Günü

2 Ekim 2010

Place of Turkey at World Steel Market



TÜVRheinland®
CERT
ISO 9001

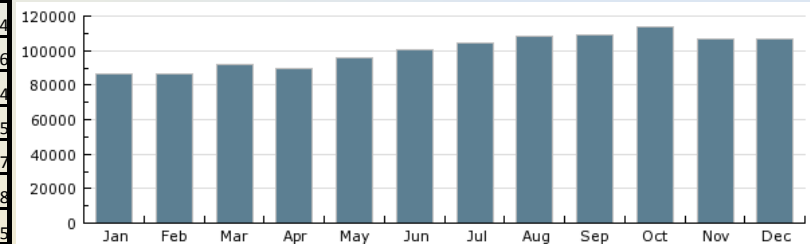


Çelik Üretiminde İlk 30 Ülke (2009 Yılı _ word steel organization raporundan)														2009
No	country	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oc	Nov	Dec	Total
1	China	41192	41113	44881	43618	46528	49309	50644	52231	50711	51747	47262	47664	567842
2	Japan	6378	5479	5739	5734	6476	6883	766	8307	8269	8801	8858	8951	87534
3	United States	4082	3952	395	3799	412	4364	504	5548	5776	5991	5711	5862	58142
4	India	472	4652	5066	5254	5423	5251	544	5355	47	493	4801	5414	56608
5	South Korea	3408	3155	3679	3906	4039	3939	4095	4246	444	4579	4319	4498	48598
6	Germany	2663	2545	2067	1874	2171	2514	2692	295	3179	3453	3538	3024	32671
7	Ukraine	2123	2317	238	214	2351	2304	2662	2667	276	266	2668	2749	29757
8	Brazil	1616	1654	1731	1729	1894	1942	2496	2676	2717	2797	2676	258	26507
9	Turkey	2019	1791	1834	1977	2126	2191	2345	2289	2127	2279	2142	2185	25304
10	Italy	1601	1684	1657	149	174	1705	1649	750	1888	217	1923	147	19737
11	Taiwan China	1001	1055	1221	1188	1237	1234	1247	1253	12	162	157	1695	15747
12	Mexico	958	1012	1133	1062	1161	122	1195	1109	1079	1443	14	1287	14172
13	France	857	1025	1054	821	992	1109	111	824	1265	1369	1311	1102	12836
14	Iran	950	968	990	972	948	933	893	874	865	890	860	890	10873
15	Canada	810	802	737	601	527	697	589	733	760	970	825	107	8968
16	South Africa	470	552	563	598	580	599	643	178	681	700	680	700	7484
17	Poland	492	483	473	479	569	677	697	686	669	747	607	551	7208
18	Russia	3903	4332	4627	4374	4678	5122	5017	5958	542	5607	5396	5506	5994
19	Austria	416	349	360	375	438	525	488	414	580	626	607	483	5662
20	Belgium	349	464	427	424	358	382	422	465	627	640	557	520	5636
21	Egypt	443	405	458	471	453	449	457	479	453	453	469	517	5508
22	Australia	437	277	238	288	318	361	380	511	608	627	626	579	5249
23	Netherlands	288	320	340	323	320	328	501	575	590	522	578	508	5194
24	Czech Repub.	374	337	323	295	330	386	400	436	462	392	435	425	4594
25	Kazakhstan	268	292	311	361	331	350	348	350	393	410	398	397	4146
26	Argentina	284	257	259	279	269	311	355	371	391	431	414	392	4014
27	Venezuela	381	641	315	297	358	281	249	303	295	305	334	334	3825
28	Slovakia	161	301	307	291	347	321	323	341	383	374	283	314	3747
29	Finland	195	157	222	164	250	262	253	261	330	351	304	324	3078
30	Sweden	262	211	251	199	214	219	11	105	326	319	330	357	2805

2010 _ Büyüme hızında TÜRKİYE Dünya Üçüncüsü

İkinci çeyrek büyüme rakamlarını açıklayan ülkeler arasında, Singapur yüzde 19.3'lük büyüme oranıyla listeninin ilk sırasında yer aldı. Onu, yüzde 12.5 ile Tayvan izledi. Türkiye yüzde 10.3'lük büyümeye Çin ile birlikte üçüncü sıraya yerleşti.

Steel Production evolution for 2009

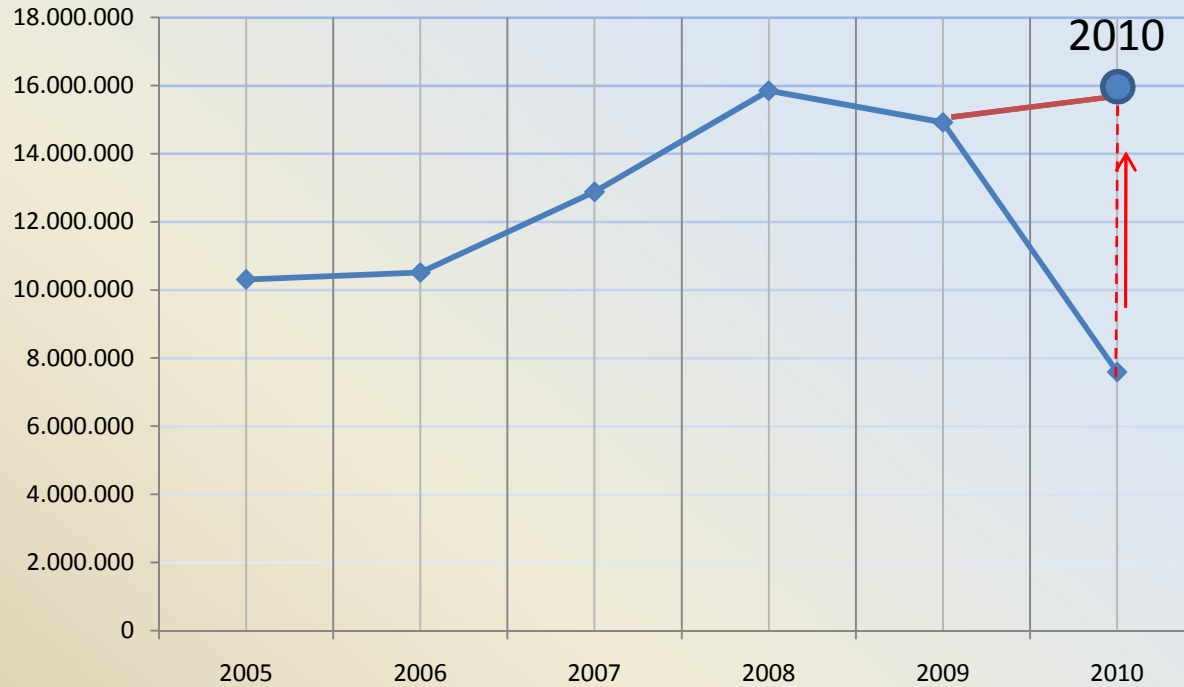


Kaynak : World Steel Association_ Crude Steel statistics Total 2009

2005_2010 (Q2) EXPORT



EXPORT from 2005 to Q2/2010



Commodities Selected

Plates
Profiles
Hot Rolled Coils
Cold Rolled Coils
Billets
Reinforcing Bars
Scraps
Galvanized Coils/Sheets

Years	Qty-ton
2.005	10.307.653
2.006	10.509.851
2.007	12.880.427
2.008	15.846.832
2.009	14.917.830
2.010	7.590.250Till end Q2

Kaynak : Steel Orbis ve DİTM Donelerinden analiz.

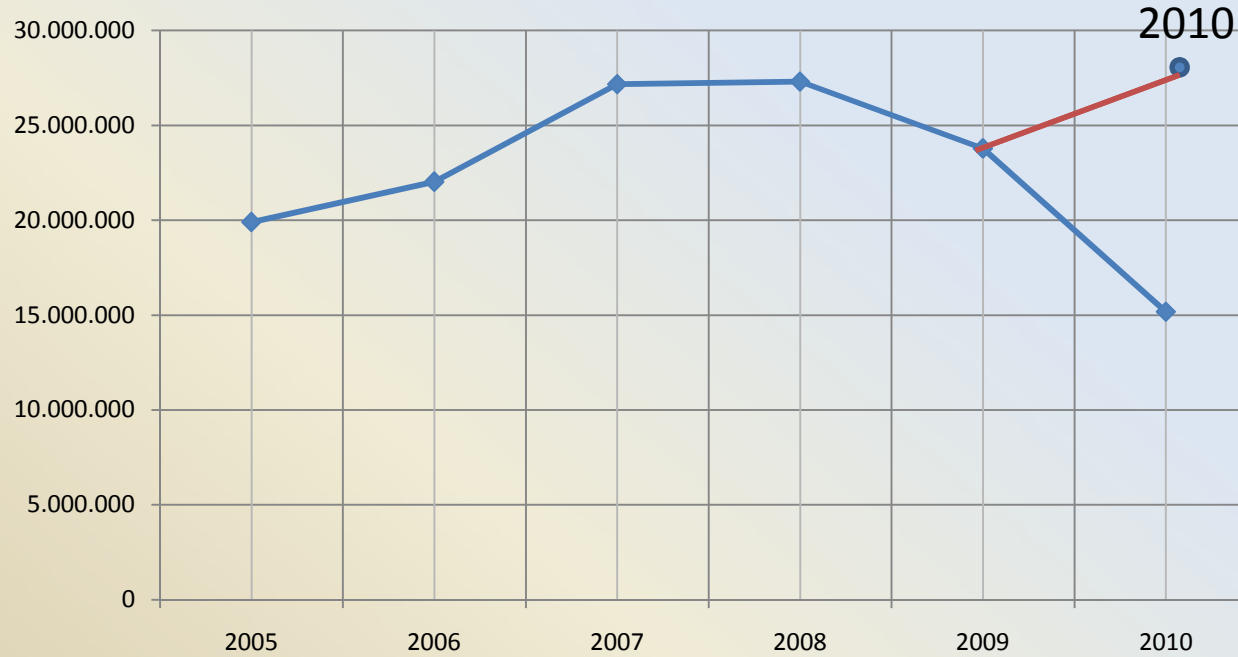
2005_2010 (Q2) Import



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IMPORT from 2005 to Q2/2010



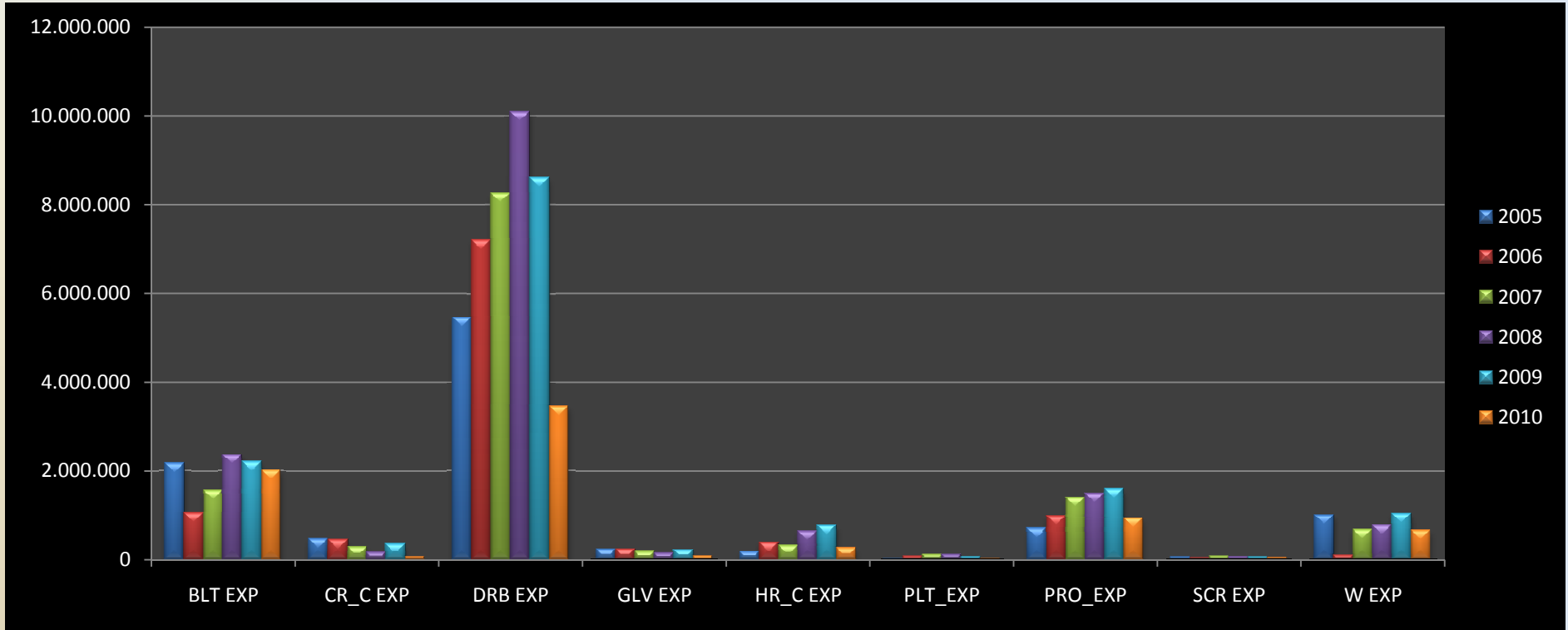
Commodities Selected

Plates
Profiles
Hot Rolled Coils
Cold Rolled Coils
Billets
Reinforcing Bars
Scraps
Galvanized Coils/Sheets

YIL	Toplam Tonaj
2.005	19.902.645
2.006	22.028.087
2.007	27.172.296
2.008	27.301.639
2.009	23.781.679
2.010	15.174.258Q2/2010

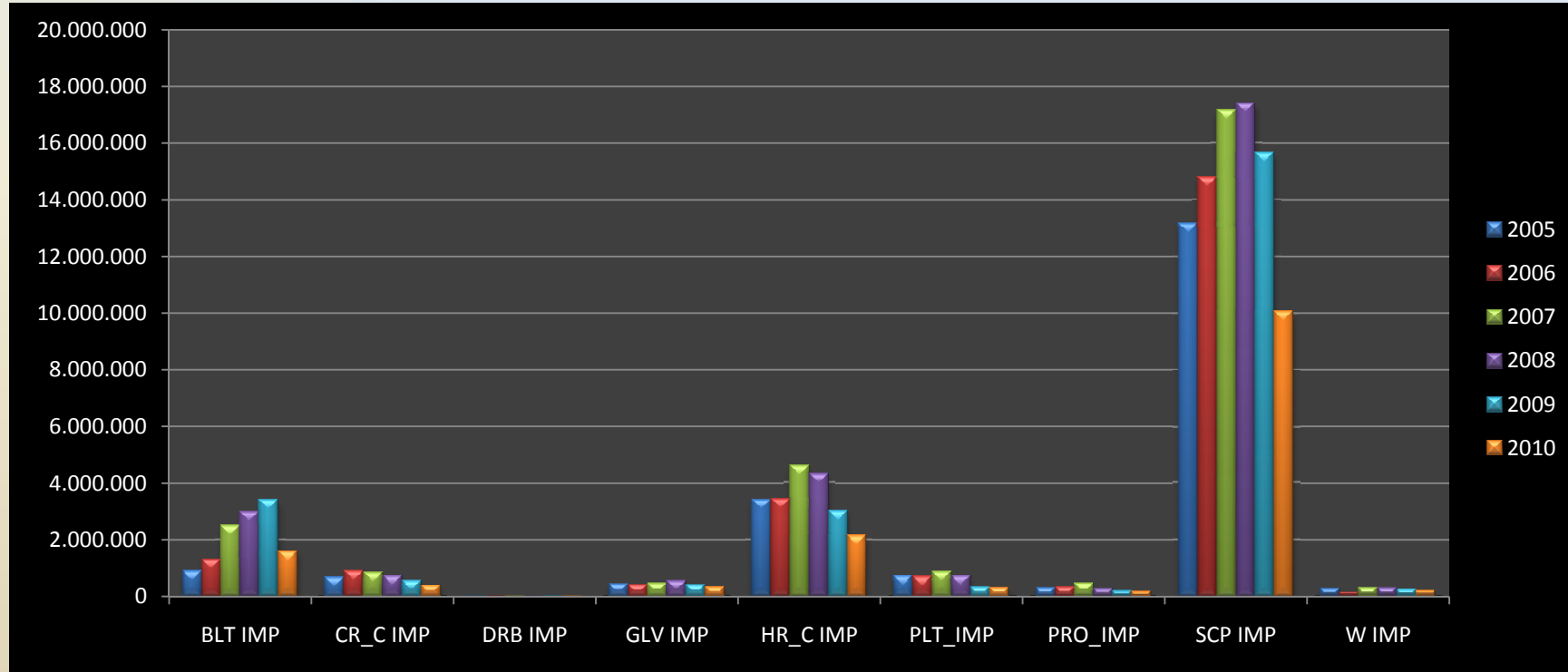
Kaynak : Steel Orbis ve DİTM Donelerinden analiz.

Steel EXPORTS



Ürün	2.005	2.006	2.007	2.008	2.009	(* 6 ay) 2.010
BLT EXP (Billets)	2.168.897	1.044.258	1.561.452	2.354.866	2.200.150	2.016.876
CR_C EXP (Cold Rolled Coils)	457.571	439.495	288.621	162.869	351.262	63.096
DRB EXP (Def. Reinforcing Bars)	5.458.492	7.191.979	8.246.790	10.082.569	8.595.537	3.461.454
GLV EXP (Galvanized Coils Sheets)	231.881	234.059	186.401	144.409	223.617	84.161
HR_C EXP (Hot Rolled Coils)	183.652	382.287	319.456	636.629	769.190	260.836
PLT_EXP (Plates)	45.178	79.228	122.212	121.021	74.926	37.874
PRO_EXP (Profiles)	700.616	979.297	1.394.099	1.495.311	1.598.992	944.763
SCR EXP (Scrap)	64.552	50.386	81.413	77.657	66.674	60.113
W EXP (Wires)	996.814	108.862	679.983	771.501	1.037.482	661.077
İhracat Toplamları	10.307.653	10.509.851	12.880.427	15.846.832	14.917.830	7.590.250

Imports



Ürün	2.005	2.006	2.007	2.008	2.009	(* 6 ay) 2.010
BLT IMP (Billets)	900.200	1.323.468	2.470.664	2.976.750	3.407.565	1.578.433
CR_C IMP (Cold Rolled Coils)	681.961	886.904	846.114	728.550	562.830	393.095
DRB IMP (Deformed Reinforcing bars)	468	668	538	2.597	606	6.665
GLV IMP (Galvanized Steel)	453.832	419.958	467.234	552.857	405.527	336.423
HR_C IMP (Hot Rolled Coils)	3.412.107	3.446.805	4.596.989	4.326.757	3.005.418	2.138.046
PLT_IMP (Plates)	719.137	703.735	877.557	731.634	329.985	313.804
PRO_IMP (Profiles)	305.230	342.261	466.524	271.390	184.219	171.503
SCP IMP (Scrap)	13.160.686	14.778.449	17.140.862	17.414.984	15.638.659	10.043.820
W IMP (Wires)	269.024	125.839	305.814	296.120	246.870	192.469
Toplam	19.902.645	22.028.087	27.172.296	27.301.639	23.781.679	15.174.258

Presentation



1.COMPANY STRUCTURE AND INFORMATION

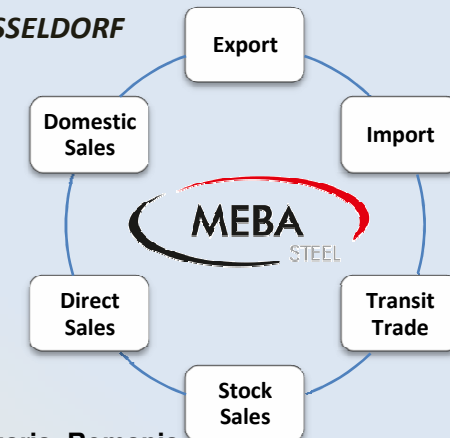


WE ARE WORKING AT CURRENTLY

- Turkiye
- Middle East (KSA, UAE, Jordan, Qatar,..)
- Europe (Germany, Italy, Bulgaria,Spain,Portugal,Czech Republic, ..)
- Pakistan , India
- CIS Countries (Turkmenistan, Kazakhstan, Ozbekistan..)
- North Africa (Algeria, Tunus,..)

★ **MEBA STEEL DUSSELDORF**

▲ **AGENTS**



ACTIVITIES /SERVICES

- | | |
|-------------------|--|
| 1- Export | : Mainly to Middle East (S.Arabia, U.A.E, Jordan,...), Europe (Bulgaria, Romania, Germany...), C.I.S. (Kazakhstan, Ozbekistan, ..), Pakistan, Egypt, North Africa (Algeria, Tunisi) |
| 2- Import | : from EU, South Africa, Korea, USA to Turkish Customers |
| 3- Transit Trade | : From EU to Exporting countries (item 1) |
| 4- Stock Sales | : From European and İstanbul Warehouses |
| 5- Direct Sales | : Through directly from our Mills that we are presenting to Customers |
| 6- Domestic Sales | : Local Market Sales |

Presentation



General Categories of our Customers

- International Construction Contractors
- Civil Eng. Companies (Sub-Contractors)
- Machinery/Equipment Producers
- Pipe Manufactures
- Power / Concrete / Automotive Industries
- Mining Companies
- Petro-Chemical Industries
- Stock Holders



Services

- > International and Inland Transport Organizations
- > Completing Custom Clearances, Formalities,
- > Technical Consultancy / Design /Supervisioning Services (for G/T Products)
- > Financing of the Customers/Projects by elastic terms and conditions
- > Taking necessary actions/proposing alternatives for just in time deliveries/cost reductions of Projects
- > Budget Studies for Tenders
- > After Sales Services and Technical Consultancy for Geotechnics / Tensioning Works
- > Construction Projects Follow-up in and abroad and Market Researches



Some of Projects Served Curently.



2.SCOPE OF SUPPLY AND SERVICES



- **Artvin Deriner DAM Project – The second highest arch dam of the world.**
- **AMBARLI Natural Gas Power Plant**
(Main Supplier of Alloy/CS/SS piping and Fittings)
- * **HALIC Metro Bridge**
(Supply of HR Steel Plates)
- * **MMK ATAKAS Iskenderun Steel Factories**
- **Construction of American Embassy Tirana, Albania.**
(Supply of Def. Reinforcing Bars, Steel Profiles/Sections, Mechanical Insulation Material, Pumps,
- **Ermenek DAM Project at Konya**
(DCP Anchors- Equipment-Steel Products Supply and Supervisioning)
- **Bolu Mountain Tunnels (Astaldi – Italy)**
- **İstanbul Metro Levent-Ayazağa Section**
(SDA Anchors- Equipmen-Steel Products Supply and Supervisioning
- **MARMARAY PROJECT – ISTANBUL**
- **İstanbul Anadolu Metro Project**
- **Afşin-Elbistan Power Plant**
(Supply of Steel Products – pipes, plates, fittings, ...)
- **İSugözü Power Plant**
(Supply of Steel Products – pipes, plates, fittings, ...)
- **Fatih Sultan Mehmet Bridge Slope Stabilizaitons**
- **İzmir Aydın Highway**
- **Petrodar Pumping Facilities Project, Sudan**
(Supply of API Pipes, Fittings from Stock+Rolling)
- **Bulgaria DUPNIZIA Railway Tunnels**
(Supply of Permanent and Self Drilling Anchors, PC Strands)
- **CPTL Mabrouk Oil Field Cons.**
- **HDTLS-DORALEH Bulk Products Terminal, Republic of Djibouti**
(Supply of Steel Profiles (HEB, HEA, IPE, IPN etc)
- **Dubai International Airport Expansion Project PHASE 2**
(Supply of Misc. Structural Steel Products)
- **Sulphur Incinerator Stack 50-S 101 /JORDAN**
- **Kerkük – Iraq pipe line Project**
(Supply of Pipe and Flanges)
- **Pole and galvanized high masts and accessories factory building/S.Arabia**
(Supply of Steel Channels, Hot Rolled Plates etc.)
- **Sakhalin – 2 Project LNG Plant Utility**
(offsite Piping and Steel Erection) (Supply of Steel Plates , Reinforcing Bars, Profiles etc.)
- **Sohar Refinery Project Sohar, Saltanate of Oman**
(Carbon Steel Flange, Steel Plates (SA516 Gr. 70, S355J2G3, P265GH), Dish Head etc.)
- * **WAZIR AKBER KHAN KABUL/ AFGANISTAN Highway Bridges**
(Supply of Steel Plates (S235, S275, S355, Corten, Alloy)
-



Presentation



2.SCOPE OF SUPPLY AND SERVICES



ÇELİK ÜRÜNLER - STEEL PRODUCTS

YASSI ÜRÜNLER - FLAT PRODUCTS

Sıcak Çekilmiş Alaşımli veya Alaşimsız Her Kalite Plakalar-Hot Rolled Alloyed Or Non -Alloyed Plates In Various Qualities
Rulodan Açma Her Kalite Levhalar, Lemneler-Plates and Strips from Coil
Soğuk Çekme Levha ve Şeritler - Cold Drawn Plates and Strips
Galvanizli Sac ve Levha-Galvanized Steel Coils
Paslanmaz Çelik Her Kalite Levha ve Şeritler Stainless Steel Coils and Strips

UZUN ÜRÜNLER - LONG PRODUCTS

Her Kalite ve Tip Çelik Profil (HEA,HEB, IPE, IPEAN,IPN,LUPE...) - Profiles
Köşebent eşitkenar ve çeşitkenar -Unequal and Equal Angles
Kutu profiller - Hollow Sections
Vinç Rayları - Crane Rails

BORU ve BAĞLANTI ELEMANLARI - PIPES and FITTINGS

Alaşımli veya Alaşimsız Dikişsiz Borular-Alloyed or Nonalloyed Seamless Pipes
Spiral veya Boyuna Kaynaklı Dikişli Borular-Spiral or Longitudinal Welded Pipes
Boru Hatları için borular-Line Pipes
Fitting, vana ve diğer bağlantı Elemanları- Fittings, Valves and other Connection Parts.

ÖNGERME HALATLARI PRESTRESSING STRANDS

GEOTEKNİK SİSTEMLER - GEOTECHNICAL SYSTEMS

ZEMİN ANKRAJ SİSTEMLERİ (Kalıcı ve Geçici Tiplerde)

- Kendinden Delen Bulonlar -Hollow Core Anchors
- Swellex Bulonlar - Swellex Bolts
- Mini Kazık Sistemleri -Micro Piles
- Yüksek Mukavemetli Çelik Tipler - High Strength Stress Bars
- Kaya Bulonları (Reçine veya Enjeksiyon Harçlı)-Rock Anchors
- Zemin Çivileri - Soil Nails
- Çift Kat Korozyon Korumalı Kalıcı Ankraj Sistemleri-DCP Anchors
- Hesablı veya Çelik Çubuklu Kalıcı ve Geçici Tip Diğer Ankraj Sistemleri-Permanent or Temporary Type, Bar or Strand Type, Other Anchorage Systems
- Germe ve Test Ekipmanları - Tensioning and Testing Eq.
- Ön(Art) Germe Sistem ve Komponentleri - PT (Post Tensioning) & Pre - tensioning Systems



POMPA VE MİKSERLER-PUMPS AND MIXING EQ

Enjeksiyon Pompaları-Injection Pumps/Sıva Pompaları-Plastering Pumps
Dağıtım ve Transfer Pompaları- Delivery and Transmission Pumps
Silo Altı Pompalar - Under Silo Pumps / Mikserler- Mixing Units